UN/CEFACT Supply Chain Programme Development Area Activities

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21 November 2013   CBI, Rome, Italy

- UN/CEFACT overview
- Supply Chain Programme Development Area
- Current Projects
- Integrated Strategy
- Supply Chain PDA Strategic Plan
  - Revised scope
  - Procurement
  - Delivery
  - Payment
- What are we trying to achieve?

*"**UN Centre for Trade Facilitation and Electronic Business** supports activities dedicated to improving the ability of business, trade and administrative organizations, from developed, developing and transitional economies, to exchange products and relevant services effectively."*

Plenary

Plenary Bureau

Regional Rapporteurs

Programme of Work

Programme Development Areas

Project Teams

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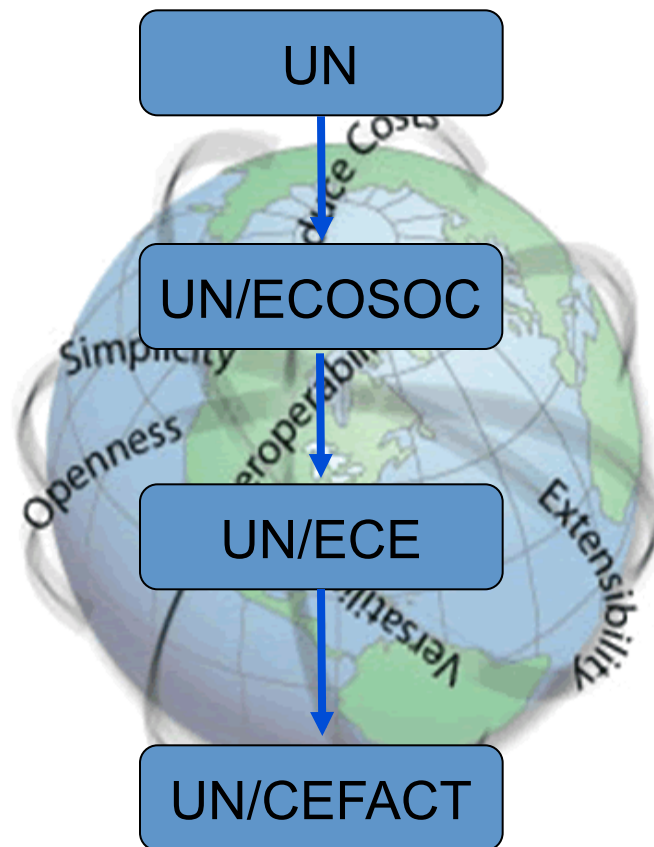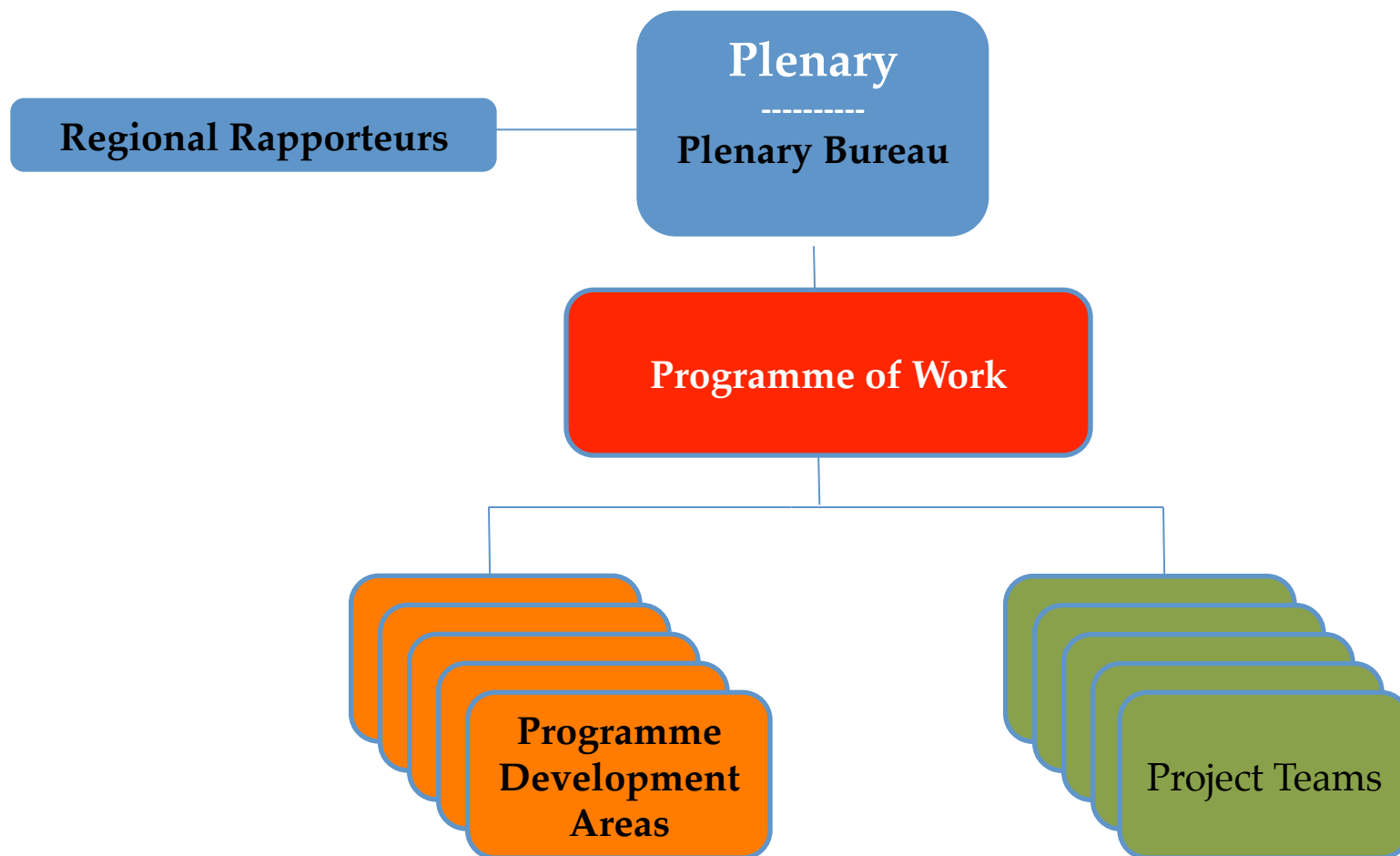
Vice Chairs

Supply Chain

- Cross Industry Catalog
- Cross Industry Invoice
- Cross Industry Remittance Advice
- Cross Industry Ordering
- Cross Industry Scheduling
- Cross Industry Delivery
- Cross Industry Quotation
- Market Research Information
- eTendering
- Project Schedule and Cost Performance Management
- Contract Financial Execution Management
- Public Electronic Procurement

Domain support: Supply Chain Management, Procurement, Accounting & Audit, Finance/Payments, Government

Projects based on Core Component Technical Specification & Naming & Design Rules v3.0

– Cross Industry Invoice

– eTendering ebXML Standards Project

– Contract Financial Execution Management

Current status – Public Review Completed - Comment Resolution & Validation in progress

Legal Notification Publication Project – eProcurement, public sector – in progress

New Project Proposals in preparation

• Cross Industry – Ordering & Delivery (CCTS/NDR v3.0)

• Journal Book (Accounting & Audit)

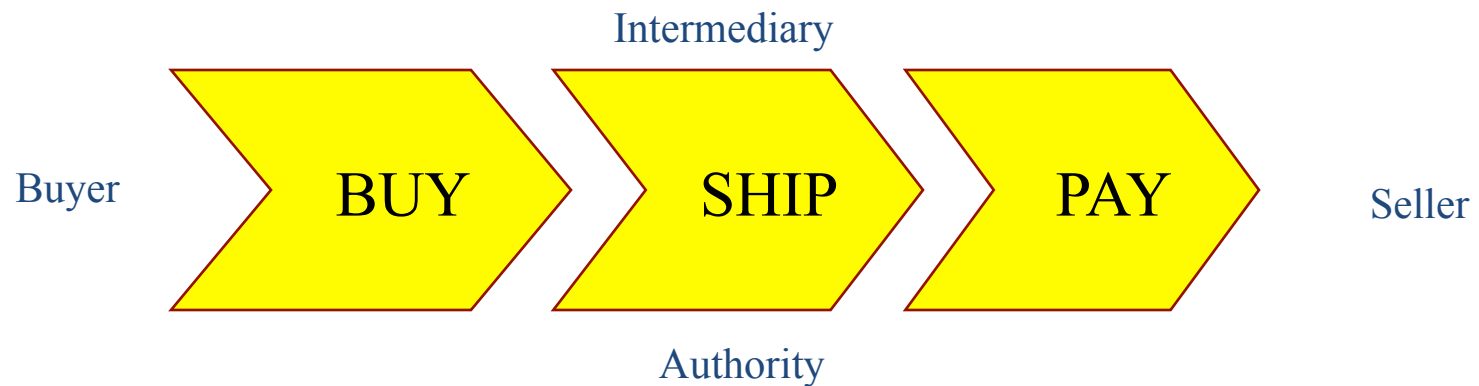• Purchase Order Financing (Finance & Payments)

UN/CEFACT's Integrated Strategy

Where are we now?

Intermediary

Buyer

BUY SHIP PAY
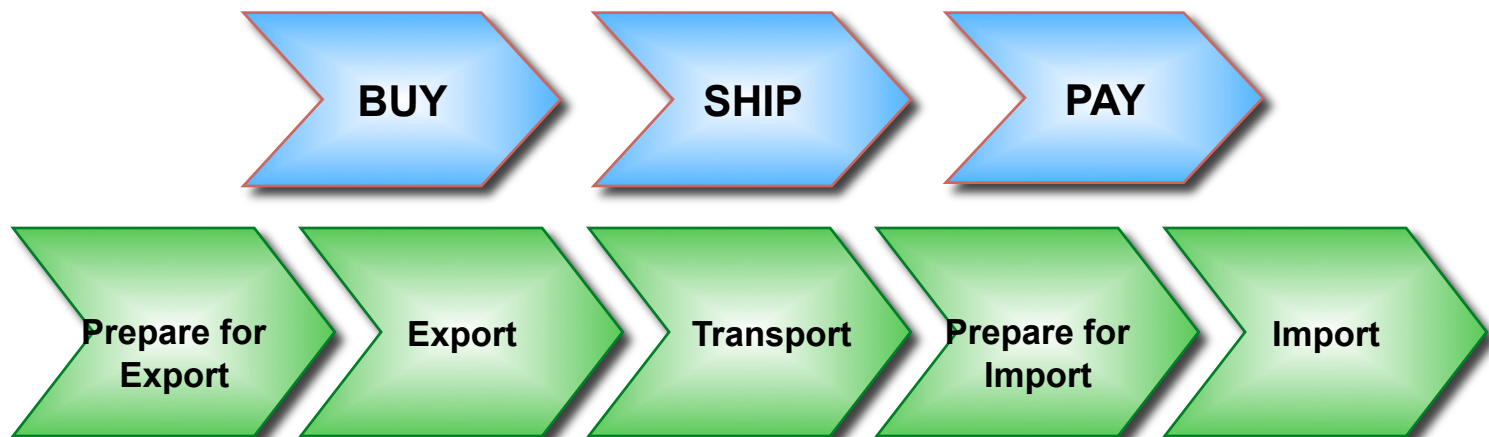
Seller

Authority

The International Trade Transaction Process consists of
<u>integrated</u> & <u>coordinated flows</u> of information, goods &
payments

Source: UN/CEFACT International Supply Chain Reference Model

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Source: The UN/CEFACT International Supply Chain Reference Model

Where do we want to get to?

Develop a Supply Chain Strategic Plan

- **22nd UN/CEFACT Forum held in Sardinia, 14-18 October 2013**

- **Workshops held to obtain input for the SC Strategic Plan**

- **Looking to the future, not the past**

- **Context is global for both public & private sectors**

What do we want to achieve?

What is the context?

How will we succeed?

What capabilities or resources must be in place?

What management systems are required?

- Throughout the world and across a broad range of activities, including pre-awarding, awarding, ordering, delivering, invoicing, paying and reporting for public and private sectors

- Clarify the UN/CEFACT supply chain offer to enable more focused projects and deliverables for stakeholders.

- Broad range of actors
- Timely publication of standards

- Recognise real stakeholders
- Our value proposition to stakeholders
- Revised Integrated Strategy
- UN/CEFACT's added value

- PDAs
- VCs & meetings
- Domain Coordinators
- Projects
- Internal Process management- ODP
- Cooperation with other PDAs & SDOs

PROCUREMENT

Source	Notify	Tender	Contract /Order	Invoice	Report	Return

DELIVERY

| Prepare for Export | Export | Ship | Transport | Prepare for Import | Import |

PAYMENT
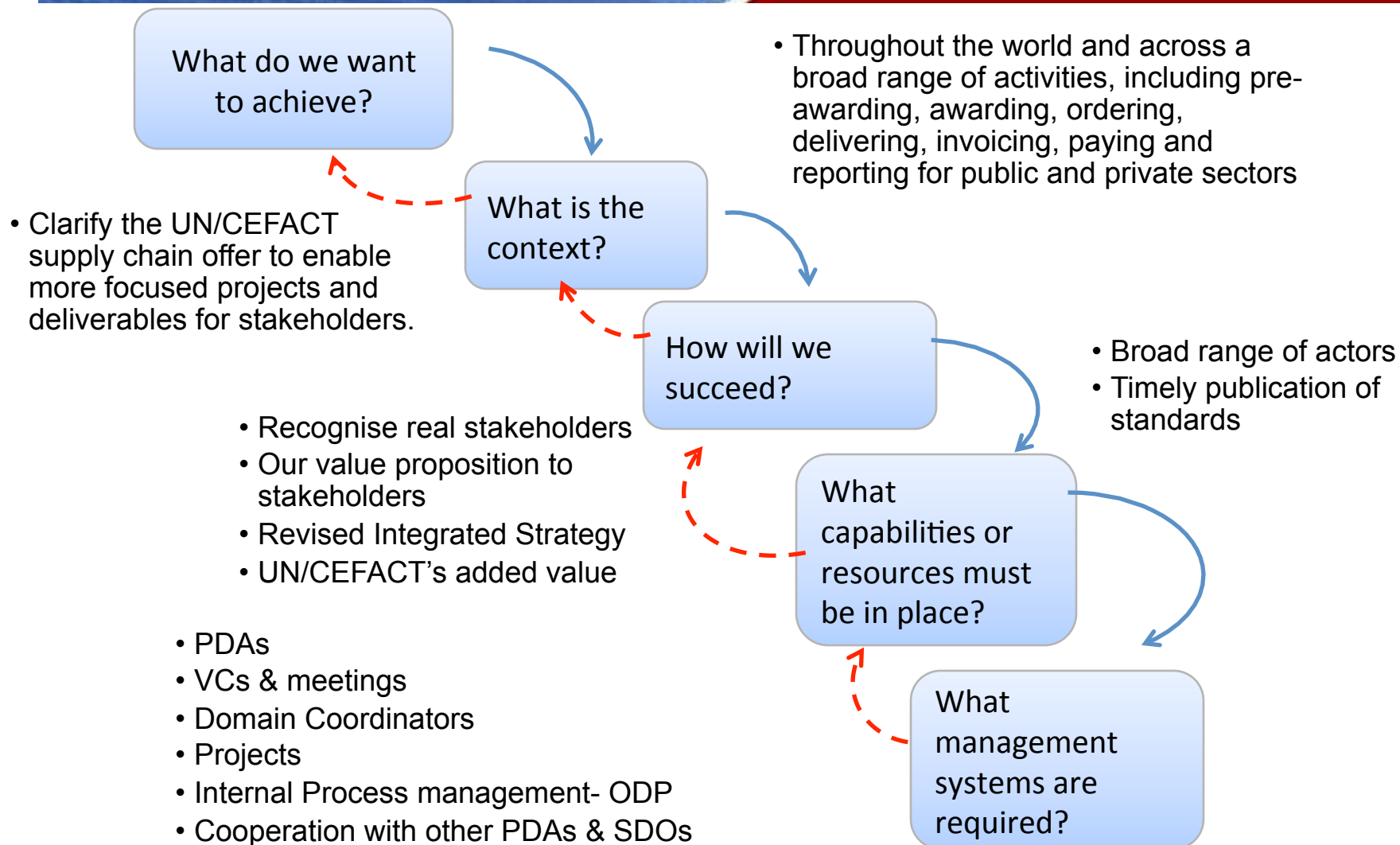
| Payment Methods | Trade Finance | Supply Chain Finance | Execute Payments | Issue Statements | Report |

United Nations Economic Commission for Europe
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UN/CEFACT

Revised Supply Chain Scope

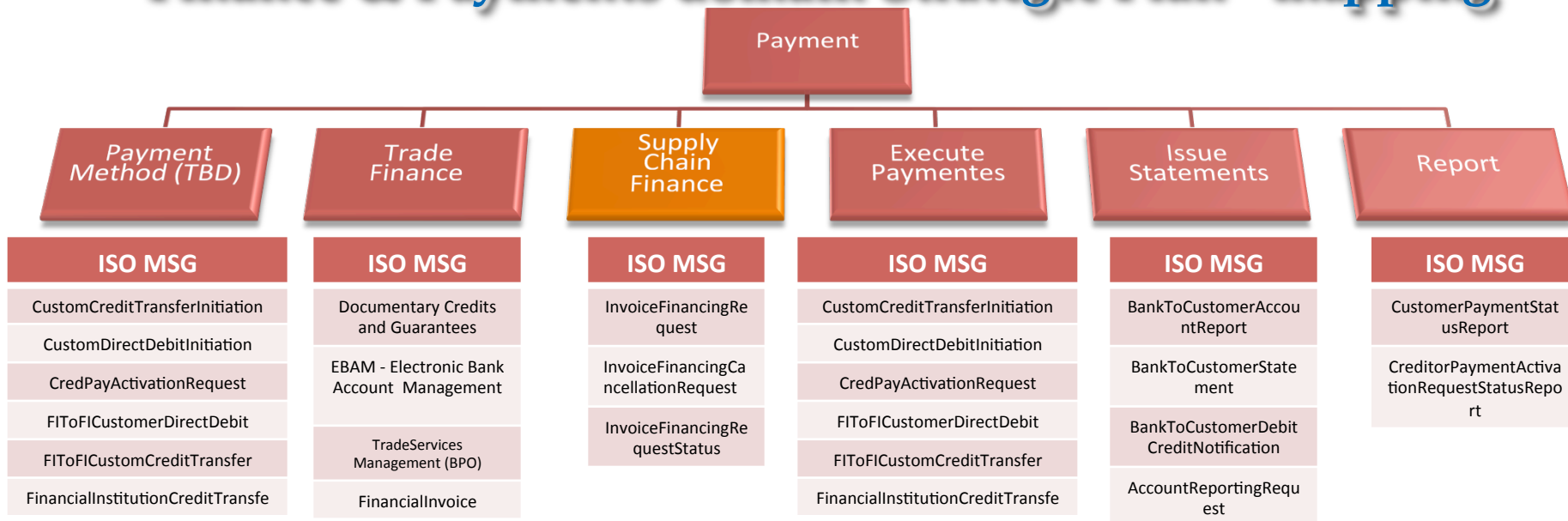# Finance & Payments domain Strategic Plan
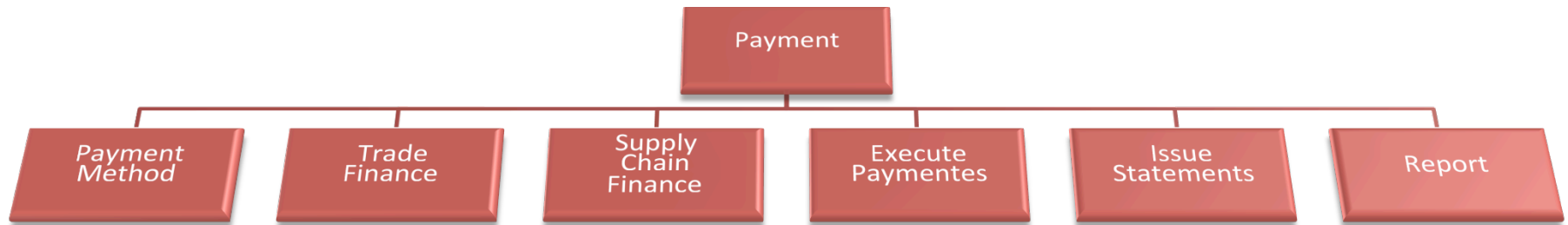
The revised Supply Chain PDA Strategic Plan is attempting to provide a more coherent approach to identifying and launching SC projects in order to:

- ❖ **Ensure the UN/CEFACT projects respond to market requirements (public and private)**
- ❖ **Follow the Stakeholders Requirements in terms of cross-border interoperability.**
- ❖ **"reduce overlap and the duplication of work of other organizations and communities of experts" (source: UN/CEFACT PoW)**

Finance & Payments domain Strategic Plan - mapping

Payment

Payment Method (TBD)	Trade Finance	Supply Chain Finance	Execute Paymentes	Issue Statements	Report
ISO MSG	**ISO MSG**	**ISO MSG**	**ISO MSG**	**ISO MSG**	**ISO MSG**
CustomCreditTransferInitiation	Documentary Credits and Guarantees	InvoiceFinancingRequest	CustomCreditTransferInitiation	BankToCustomerAccountReport	CustomerPaymentStatusReport
CustomDirectDebitInitiation	EBAM - Electronic Bank Account Management	InvoiceFinancingCancellationRequest	CustomDirectDebitInitiation	BankToCustomerStatement	CreditorPaymentActivationRequestStatusReport
CredPayActivationRequest		InvoiceFinancingRequestStatus	CredPayActivationRequest	BankToCustomerDebitCreditNotification	
FIToFICustomerDirectDebit	TradeServices Management (BPO)		FIToFICustomerDirectDebit	AccountReportingRequest	
FIToFICustomCreditTransfer	FinancialInvoice		FIToFICustomCreditTransfer		
FinancialInstitutionCreditTransfe			FinancialInstitutionCreditTransfe		

- The SC PDA is looking at F&P domain to define and progress Financial and Payment projects in the future.

- The F&P headings shown indicate what is already covered by ISO (also UNEDIFACT in same cases) international standards and messages.

- **In order to answer stakeholders requirements efforts should be focused on activities where standards are required (Trade and above all Supply Chain Finance)**

Supply Chain Finance

Purchase Order Financing, a first potential project for consideration by the Supply Chain PDA:
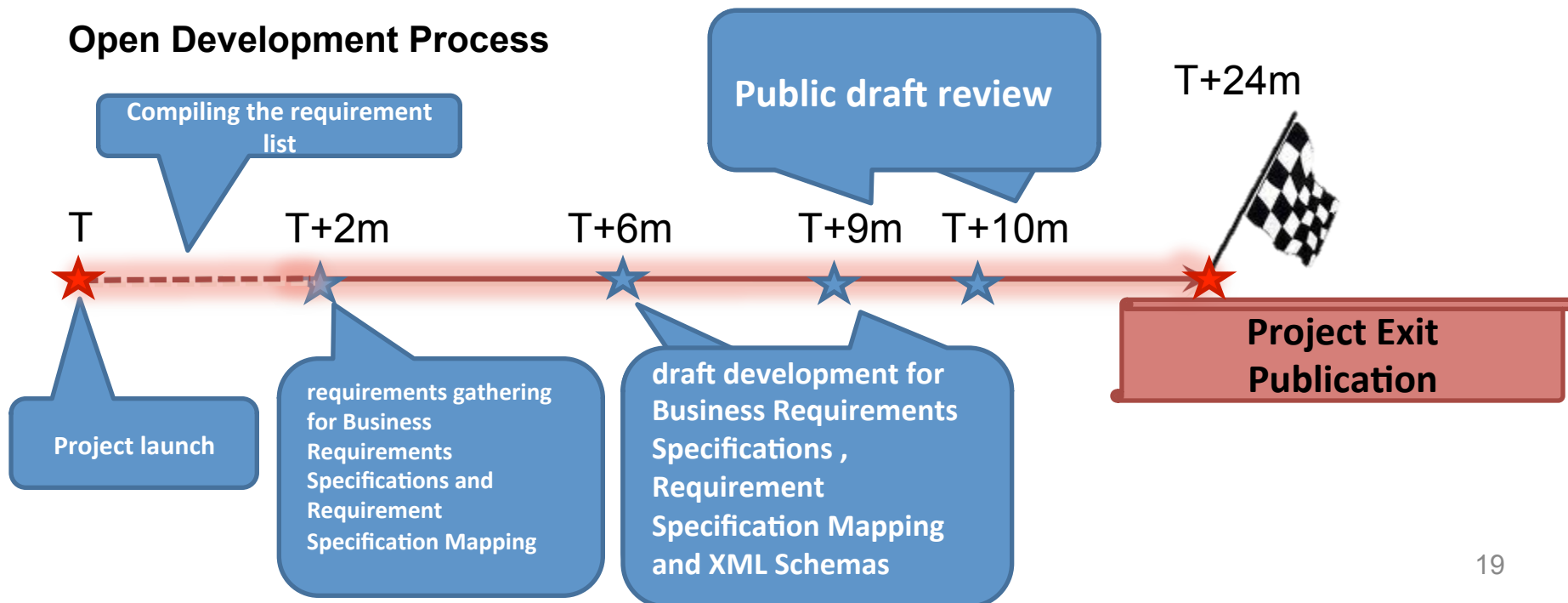
- It gives companies a short term solution for funding inventory in order to complete sales transactions.

- PO Financing would consist of three new messages without current overlapping with ISO :

    1. PO Financing Request
    2. PO Financing Request Status Report - Technical validation
    3. PO Financing Request Status Report - Business validation

UNCEFACT Open Development Process

- A project plan will be developed and maintained by the project team after the acceptance of the project. A shared time schedule is needed, based on the UN/CEFACT process.
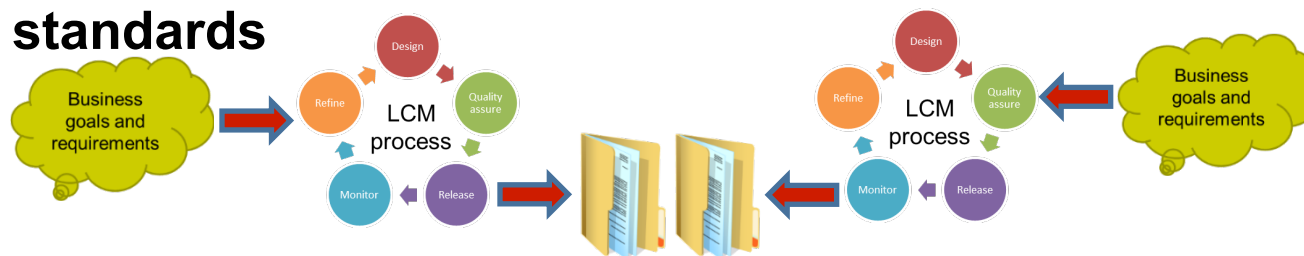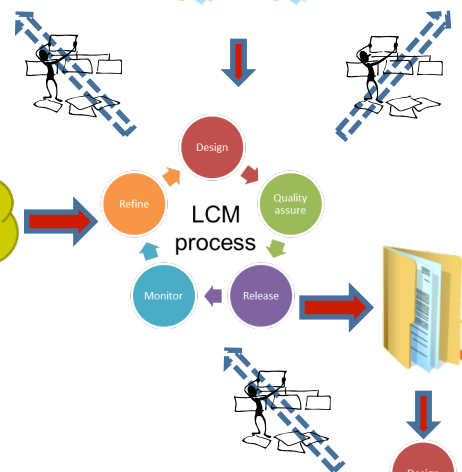
Open Development Process

Compiling the requirement list

Public draft review

T+24m

T   T+2m   T+6m   T+9m   T+10m

Project launch

requirements gathering for Business Requirements Specifications and Requirement Specification Mapping

draft development for Business Requirements Specifications , Requirement Specification Mapping and XML Schemas

Project Exit Publication

19

The standards

The implementation guide

The implementation

Government & Business Conformance Registry

United Nations Economic Commission for Europe
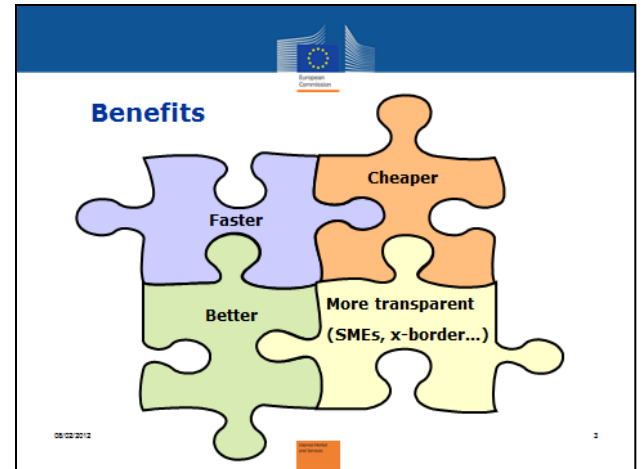**United Nations Centre for Trade Facilitation and Electronic Business**

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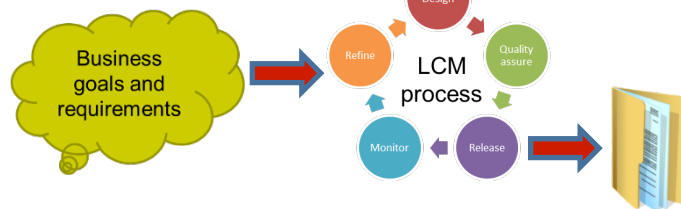
Meeting stakeholder expectations

1. Common semantics

2. Resources and division of responsibilities

3. Standards as a tool for innovation

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