



# *E-invoicing and e-procurement in Europe: state of play and prospective developments*

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# Major developments in 2014

- ✓ A fresh start for the European institutions
- ✓ The Digital Single Market as a priority of the new Commission, which confirms the political support to the deployment of e-invoicing and e-procurement
- ✓ Launch of the Connecting Europe Facility (CEF) - Telecom
- ✓ New legislation on public procurement and on e-invoicing in public procurement
- ✓ New term of the European Multi-stakeholder Forum on e-Invoicing
- ✓ Launch of the Expert Group on e-Procurement

# Three key players



## **The European Parliament - voice of the people**

**Martin Schulz, President  
of the European Parliament**



Martin Schulz

## **The European Council and the Council - voice of the Member States**

**Donald Tusk, President of the European Council**



Donald Tusk

## **The European Commission - promoting the common interest**

**Jean-Claude Juncker, President of the European Commission**



Jean-Claude Juncker



European  
Commission

**First Vice-President**

**Frans Timmermans**

*Better Regulation,  
Inter-Institutional Relations,  
Rule of Law & Charter of  
Fundamental Rights*

**High Representative**

**Federica Mogherini**

*High Representative of the Union  
for Foreign Policy & Security  
Policy/Vice-President*

**PRESIDENT  
JEAN-CLAUDE JUNCKER**

**Vice-President**

**Kristalina Georgieva**

*Budget & Human Resources*

**Vice-President**

**Andrus Ansip**

*Digital Single Market*

**Vice-President**

**Maroš Šefčovič**

*Energy Union*

**Vice-President**

**Jyrki Katainen**

*Jobs, Growth, Investment  
& Competitiveness*

**Vice-President**

**Valdis Dombrovskis**

*The Euro  
& Social Dialogue*

**Commissioner**

**Věra Jourová**

*Justice, Consumers  
& Gender Equality*

**Commissioner**

**Günther Oettinger**

*Digital Economy & Society*

**Commissioner**

**Pierre Moscovici**  
*Economic & Financial  
Affairs, Taxation  
& Customs*

**Commissioner**

**Marianne Thyssen**

*Employment, Social Affairs,  
Skills & Labour Mobility*

**Commissioner**

**Corina Crețu**

*Regional Policy*

**Commissioner**

**Johannes Hahn**

*European Neighbourhood Policy  
& Enlargement Negotiations\**

**Commissioner**

**Dimitris Avramopoulos**

*Migration, Home Affairs  
& Citizenship*

**Commissioner**

**Vytienis Andriukaitis**

*Health & Food Safety*

**Commissioner**

**Jonathan Hill**  
*Financial Stability,  
Financial Services &  
Capital Markets Union*

**Commissioner**

**Elżbieta Bieńkowska**

*Internal Market, Industry,  
Entrepreneurship & SMEs*

**Commissioner**

**Miguel Arias Cañete**

*Climate Action & Energy*

**Commissioner**

**Neven Mimica**

*International Cooperation  
& Development*

**Commissioner**

**Margrethe Vestager**

*Competition*

**Commissioner**

**Violeta Bulc**

*Transport*

**Commissioner**

**Cecilia Malmström**

*Trade*

**Commissioner**

**Karmenu Vella**

*Environment, Maritime Affairs  
& Fisheries*

**Commissioner**

**Tibor Navracsics**

*Education, Culture,  
Youth & Sport*

**Commissioner**

**Carlos Moedas**

*Research, Science  
& Innovation*

**Commissioner**

**Phil Hogan**

*Agriculture  
& Rural Development*

**Commissioner**

**Christos Stylianides**

*Humanitarian Aid  
& Crisis Management*

*\*The HRVP may ask this  
Commissioner (and other  
Commissioners) to deputise  
for her in areas related to  
Commission competence.*

# Commissioner Elżbieta Bieńkowska

## Internal Market, Industry, Entrepreneurship and SMEs



### Responsibilities

- Renewing the strategy for completing the single market for goods and services.
- Bringing industry's weight in the EU's GDP back to 20% by 2020, from less than 16% today.
- Identifying new sources for jobs and growth.
- Encouraging EU countries to make defence markets more efficient and open to EU-wide competition.
- Setting the right regulatory conditions for the development of space applications and services in Europe and delivering innovative projects such as Copernicus and GALILEO.



# European Multi-stakeholder Forum on e-Invoicing 2014-2017

- *Additional tasks*
  - to monitor the level of use of e-invoicing in public procurement across the Union and the effects of the Directive 2014/55/EU on e-invoicing in public procurement
  - to liaise with the Expert Group on e-Procurement for all matters regarding the use of e-invoicing in public procurement
  - to advise the Commission on the governance of the relevant Connecting Europe Facility digital service infrastructures
- *Composition*
  - Representatives of National Fora
  - European associations representing consumers, small and medium-sized enterprises, large corporations, the banking sector, e-invoicing service providers and cross-border e-invoicing infrastructure enablers
  - CEN, European Central Bank (ECB), Article 29 Working Party, UN/CEFACT
- *Organization of work*
  - Three Activity Groups
  - Two meetings per year (next meeting: March 2015)

# Move to e-invoicing in the EU

- **Directive 2014/55/EU on e-invoicing in public procurement calls for:**
  - European standard (EN) to be developed and tested by CEN
    - “semantic data model for the core elements of an electronic invoice”
  - All contracting authorities and contracting entities in the EU obliged to receive and process electronic invoices compliant with the new standard
- **Scope:**
  - Only invoices covered by Public Procurement Directives
  - Only invoices submitted to the public sector
  - Covers all public authorities (national, regional, local)

# Move to e-invoicing in the EU



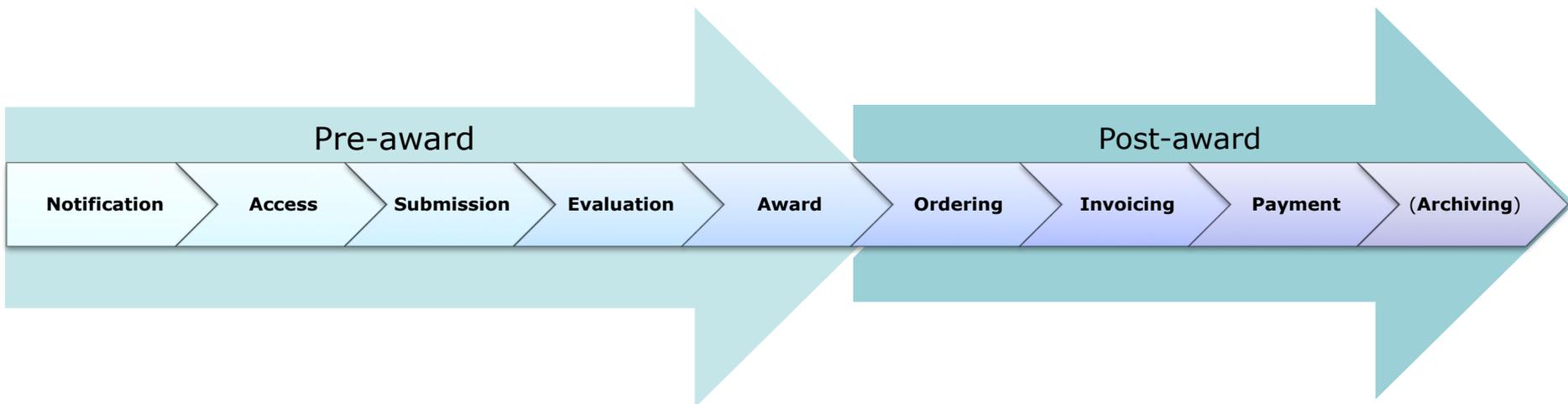


# Public procurement – definition & context

- “Purchase of goods and services or contracting of works by public authorities”
- Major reform of public procurement Directives completed in February 2014
  - **Directive 2014/24/EU** on public procurement – replaces Directive 2004/18/EC ("classic Directive")
  - **Directive 2014/25/EU** on procurement by entities operating in the water, energy, transport and postal services sectors – replaces Directive 2004/17/EC ("utilities Directive")
  - **Directive 2014/23/EU** on the award of concession contracts (new)

# The public procurement process

## The complete process





# Move to e-procurement in the EU

- **Directive 2014/24/EU on public procurement calls for the gradual introduction of mandatory e-procurement in the EU**
- **Implementation deadlines staggered over 4.5 years**
- **Several elements of pre-award covered:**
  - e-notification
  - e-access
  - e-submission (including e-catalogues)

# Move to e-procurement in the EU



# Expert Group on eProcurement (EXEP)

- **Kick-off meeting: 21 October 2014**
- **Goals:**
  - To assist and advise MS and the COM in implementing the provisions of the Public Procurement Directives relating to eProcurement.
  - To contribute to monitoring the uptake of eProcurement, share best practices and follow new developments. It will also help addressing interoperability issues.
  - To liaise with the European Forum on eInvoicing and with the national fora.



# Related EU initiatives

- **Connecting Europe Facility (CEF)**

- Financing for projects which fill the missing links in Europe's energy, transport and digital backbone
- **CEF Telecom** aims at:
  - Improving the availability of high-speed broadband internet
  - Providing access to Digital Service Infrastructures (DSIs)
- DSIs implemented both at Commission ("core service") and Member States levels ("generic services")
- DSI on e-invoicing + DSI on eProcurement to be set up
- Their tasks and governance are being defined
- Budget 2014-2020:           € 170 million for broadband  
  € 970 million for DSIs



# Contact

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Twitter: [@EU Growth](https://twitter.com/EU_Growth)

## **e-Invoicing webpage:**

<http://ec.europa.eu/enterprise/sectors/ict/e-invoicing/>

## **Public Procurement webpage:**

[http://ec.europa.eu/internal\\_market/publicprocurement/index\\_en.htm](http://ec.europa.eu/internal_market/publicprocurement/index_en.htm)